## Information Package for The Interim Financial Results

1 April - 30 September 2008

**12 November 2008** 



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#### Note.

In this report, data are rounded down to the digit presented in the respective tables. The aggregated figures may not equate to the aggregated breakdown.

#### Disclaimer:

While every attempt has been made to ensure the accuracy of information, projections / forecasts contained in this package are based on the judgments made with information available as at 12 November 2008, and are subject to risks and uncertainties that may cause the actual results to vary.

## 1. INTERIM FINANCIAL HIGHLIGHTS

### 1. INTERIM FINANCIAL HIGHLIGHTS

1H FY07 JPY bln

> 726.0 598.1

> > 34.8 1.5

> > > 6.7

2.0 ¥1.94

### **NON-CONSOLIDATED**

#### **Operating Performance**

Contract Awards

Operating Income Recurring Profit

Revenues Gross Profit

Net Income

	Projection)
1H FY08	Full-Year FY08
JPY bln	JPY bln
746.0	1,350.0
716.3	1,460.0
39.0	75.5
5.5	8.0
8.4	10.0
3.7	1.0
¥3.69	¥0.98

(Updated

#### **Assets and Equity**

Basic Net Income per Share

As at	31 Mar 08	30 Sep 08	
	JPY bln	JPY bln	
Total Assets	1,534.3	1,536.0	
Total Equity	265.0	259.9	
Equity / Assets Ratio	17.3%	16.9%	
Equity per Share	¥259.85	¥254.87	

### CONSOLIDATED

#### Operating Performance

Operating Performance		(Updated Projection)	
	1H FY07	1H FY08	Full-Year FY08
	JPY bln	JPY bln	JPY bln
Contract Awards (Construction)	852.9	867.8	1,590.0
Revenues	815.0	940.4	1,940.0
Gross Profit	53.0	61.4	117.5
Operating Income	5.4	11.5	18.5
Recurring Profit	15.3	11.8	20.0
Net Income	24.6	6.6	12.0
Basic Net Income per Share	¥23.44	¥6.57	¥11.81

#### **Assets and Equity**

As at	31 Mar 08	30 Sep 08
	JPY bln	JPY bln
Total Assets	1,918.3	1,942.0
Total Equity	305.4	296.8
Equity / Assets Ratio	15.5%	14.9%
Equity per Share	¥292.63	¥284.79

Cash Flows			(Updated Projection)
	1H FY07	1H FY08	Full-Year FY08
	JPY bln	JPY bln	JPY bln
Operating Activities	(17.8)	33.7	(20.0)
Investing Activities	(1.3)	(13.9)	(25.0)
Financing Activities	5.3	10.6	50.0
Cash and Cash Equivalents at the end of the Period	145.1	127.5	-

### 2-1 Contract Awards (Non-Consolidated)

		1st Half				Full-Year			
	FY07		FY08		FY07 FY08				
	Result	Initial Projection	Result	YoY Change	Result	Initial Projection	Updated Projection	YoY Change	
	Α		В	B/A-1	С		D	C/D-1	
	JPY bln	JPY bln	JPY bln	%	JPY bln	JPY bln	JPY bln	%	
Civil Engineering (A)									
Japan	78.5	95.0	150.2	91.4%	239.7	250.0	270.0	12.6%	
Overseas	44.4	15.0	57.0	28.2%	100.0	30.0	80.0	(20.0%)	
Total	122.9	110.0	207.3	68.6%	339.8	280.0	350.0	3.0%	
Building Construction (B)									
Japan	571.9	450.0	481.8	(15.8%)	1,057.5	920.0	920.0	(13.0%)	
Overseas <sup>1</sup>	0.0	0.0	0.0	-	0.4	0.0	0.0	-	
Total	572.0	450.0	481.8	(15.8%)	1,057.9	920.0	920.0	(13.0%)	
Construction Total (A)+(B)									
Japan	650.4	545.0	632.1	(2.8%)	1,297.2	1,170.0	1,190.0	(8.3%)	
Overseas	44.5	15.0	57.0	28.2%	100.5	30.0	80.0	(20.4%)	
Total	695.0	560.0	689.1	(0.8%)	1,397.8	1,200.0	1,270.0	(9.1%)	
Real Estate and Other	30.9	45.0	56.8	83.5%	65.8	75.0	80.0	21.4%	
Grand Total	726.0	605.0	746.0	2.8%	1,463.6	1,275.0	1,350.0	(7.8%)	

<sup>&</sup>lt;sup>1</sup> The figures represent overseas building construction projects undertaken by the parent only. Overseas building construction projects undertaken by overseas subsidiaries and affiliates are not included.

### 2-2 Construction Contract Awards - Segmental Analysis (Non-Consolidated)

#### **CIVIL ENGINEERING**

	1H / FY07	1H /	1H / FY08		FY	′08
	Result	Result	YoY Change	Result	Projection	YoY Change
	JPY bln	JPY bln	%	JPY bln	JPY bln	%
Public Sector						
Central Gov't	11.2	73.8	554.2%	84.6		
Local Gov't	1.1	18.9	1,558.5%	20.9		
Total - Public Sector	12.4	92.8	646.4%	105.5		
Private Sector						
Manufacturing	19.8	17.0	(14.0%)	44.7		
Non-manufacturing	46.2	40.4	(12.6%)	89.4		
Total - Private Sector	66.0	57.4	(13.0%)	134.1		
Total - Domestic	78.5	150.2	91.4%	239.7	270.0	12.6%
Overseas	44.4	57.0	28.2%	100.0	80.0	(20.0%)
Total - Civil Engineering	122.9	207.3	68.6%	339.8	350.0	3.0%

#### **BUILDING CONSTRUCTION**

	1H / FY07	1H /	1H / FY08		FY	′08
	Result	Result	YoY Change	Result	Projection	YoY Change
	JPY bln	JPY bln	%	JPY bln	JPY bln	%
Public Sector						
Central Gov't	2.9	0.7	(75.9%)	14.7		
Local Gov't	0.9	10.4	1,018.1%	6.6		
Total - Public Sector	3.8	11.2	187.4%	21.3		
Private Sector						
Manufacturing	165.6	126.9	(23.4%)	311.0		
Non-manufacturing	402.4	343.7	(14.6%)	725.0		
Total - Private Sector	568.0	470.6	(17.2%)	1,036.1		
Total - Domestic	571.9	481.8	(15.8%)	1,057.5	920.0	(13.0%)
Overseas	0.0	0.0	-	0.4	0.0	-
Total - Bldg. Construction	572.0	481.8	(15.8%)	1,057.9	920.0	(13.0%)

#### **TOTAL - CONSTRUCTION**

В

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TOTAL - CONSTRUCTIO	, i i					
	1H / FY07	1H /	FY08	FY07	F١	/08
	Result	Result	YoY Change	Result	Projection	YoY Change
	JPY bln	JPY bln	%	JPY bln	JPY bln	%
Public Sector						
Central Gov't	14.2	74.5	423.3%	99.4		
Local Gov't	2.0	29.4	1,314.7%	27.5		
Total - Public Sector	16.3	104.0	536.8%	126.9		
Private Sector						
Manufacturing	185.5	143.9	(22.4%)	355.8		
Non-manufacturing	448.6	384.1	(14.4%)	814.5		
Total - Private Sector	634.1	528.1	(16.7%)	1,170.3		
Total - Domestic	650.4	632.1	(2.8%)	1,297.2	1,190.0	(8.3%)
Overseas	44.5	57.0	28.2%	100.5	80.0	(20.4%)
Total - Construction	695.0	689.1	(0.8%)	1,397.8	1,270.0	(9.1%)

#### CONSTRUCTION AWARDS BY PROJECT TYPE

		1H / FY07	1H /	FY08	FY07
		Result	Result	YoY Change	Result
		JPY bln	JPY bln	%	JPY bln
Civil Engineering	Flood Control	9.9	46.5	369.2%	19.9
Civil Engineering	Railway	17.3	55.4	220.1%	68.7
	Potable / Waste Water	0.0	8.9	-	12.7
	Land Improvement	10.6	5.4	(49.0%)	21.1
	Port / Airport	3.0	0.5	(82.7%)	3.2
	Road	27.0	47.4	75.3%	113.0
	Others	55.0	42.8	(22.0%)	101.0
Α	Total	122.9	207.3	68.6%	339.8
Building Construction	Office (Public / Private)	127.3	118.1	(7.2%)	245.9
Building Construction	Lodging	17.0	14.2	(16.6%)	44.4
	Retail	55.3	42.2	(23.7%)	98.3
	Power Plant / Factory	126.1	109.4	(13.2%)	260.4
	(Manufacturing Plant)	109.8	102.6	(6.6%)	239.8
	Warehouse / Distribution Centre	32.2	31.5	(2.1%)	48.3
	Residential	116.3	57.7	(50.3%)	147.7
	Education / Research / Culture	57.9	52.2	(9.8%)	84.9
	Medical / Welfare	6.9	18.9	175.2%	28.1
	Others	32.6	37.2	13.9%	99.5
В	Total	572.0	481.8	(15.8%)	1,057.9
Total <b>D</b>		695.0	689.1	(0.8%)	1,397.8

#### **CONSTRUCTION AWARDS BY CUSTOMER (Private Sector)**

		1H / FY07	1H /	FY08	FY07
		Result	Result	YoY Change	Result
		JPY bln	JPY bln	%	JPY bln
Manufacturing	Food Processing	5.3	2.3	(56.8%)	10.2
Manufacturing	Petrochemical	60.4	27.5	(54.4%)	91.9
	Electronics	49.7	46.2	(6.9%)	83.2
	Vehicle	19.0	14.5	(23.7%)	55.1
	Others	50.8	53.2	4.7%	115.3
	Total	185.5	143.9	(22.4%)	355.8
Non-Manufacturing	Commercial	40.6	29.3	(27.8%)	66.0
Non-wandiacturing	Finance	19.2	24.5	27.2%	33.9
	Real Estate	176.5	167.6	(5.0%)	351.4
	Transportation / Distribution	55.7	50.5	(9.2%)	101.1
	Power / Gas	28.6	20.8	(27.1%)	43.0
	Information Technology	19.1	9.1	(52.1%)	37.0
	Service	103.5	70.5	(31.9%)	169.2
	(Medical / Welfare)	9.0	4.3	(51.7%)	21.1
	(Education)	29.9	26.7	(10.6%)	45.1
	Others	5.1	11.4	124.7%	12.5
	Total	448.6	384.1	(14.4%)	814.5
Total C		634.1	528.1	(16.7%)	1,170.3

### 2-2 Construction Contract Awards - Segmental Analysis (Non-Consolidated) - continued

#### **GEOGRAPHICAL REGION (JAPAN)**

	1H /	FY07		1H / FY08	
	JPY bln	Proportion	JPY bln	Proportion	YoY Change
Urban					
Kanto	380.3	58.5%	319.1	50.5%	(16.1%)
(Metropolitan Tokyo)	334.2	51.4%	268.2	42.4%	(19.8%)
Tokai	42.7	6.5%	72.6	11.5%	69.9%
Kinki	72.7	11.2%	106.6	16.9%	46.7%
Total - Urban	495.8	76.2%	498.5	78.9%	0.5%
Suburban					
Hokkaido	11.5	1.8%	16.7	2.6%	45.2%
Tohoku	45.8	7.0%	47.3	7.5%	3.2%
Hokuriku	18.7	2.9%	11.2	1.8%	(39.7%)
Chugoku	35.5	5.5%	14.2	2.2%	(59.9%)
Shikoku	12.5	1.9%	9.3	1.5%	(25.1%)
Kyushu	30.4	4.7%	34.6	5.5%	13.5%
Total - Suburban	154.6	23.8%	133.6	21.1%	(13.6%)
Total - Domestic	650.4	100.0%	632.1	100.0%	(2.8%)

Kanto Tokyo, Kanagawa, Saitama, Chiba, Ibaraki, Tochigi, Gunma, Yamanashi, Nagano

Metropolitan Tokyo Tokyo, Kanagawa, Saitama, Chiba

<u>Tokai</u> Gifu, Shizuoka, Aichi, Mie

Kinki Shiga, Kyoto, Osaka, Hyogo, Nara, Wakayama

#### **CONTRACT TYPE**

	FY07	1H / FY08
	%	%
Designated / Negotiated Contra		
Civil Engineering	22.2%	15.2%
Building Construction	49.7%	61.2%
Total - Construction	43.0%	47.3%

Design-Build Contracts		
Civil Engineering	26.3%	11.9%
Building Construction	47.1%	52.6%
Total - Construction	42.1%	40.4%

#### **CONTRACT SIZE**

	1H /	FY07	1H / FY08			
	JPY bln	Proportion	JPY bln	Proportion	YoY Change	
Large-scale						
(JPY 5 bln. or above)	333.6	48.0%	300.3	43.6%	(10.0%)	
Medium-scale						
(JPY 1 to 5 bln.)	213.8	30.8%	265.4	38.5%	24.1%	
Small-scale						
(JPY 1 bln. or below)	147.4	21.2%	123.3	17.9%	(16.3%)	
Total	695.0	100.0%	689.1	100.0%	(0.8%)	

#### **REFURBISHMENT PROJECTS**

	1H /	FY07	1H / FY08			
	JPY bln % in total awards		JPY bln	% in total awards	YoY Change	
Civil Engineering	14.8	12.1%	10.3	5.0%	(30.3%)	
Building Construction	63.2	11.1%	76.9	16.0%	21.5%	
Total	78.1	11.2%	87.2	12.7%	11.7%	

#### **CONSOLIDATED BASIS**

#### **CONTRACT AWARDS (construction)**

1H / FY07	1H / FY08	YoY
		Change
JPY bln	JPY bln	%
706.5	697.8	(1.2%)
146.4	169.9	16.0%
852.9	867.8	1.7%
	JPY bln 706.5 146.4	JPY bln JPY bln 706.5 697.8 146.4 169.9

FY07	FY08 (Projection)
JPY bln	JPY bln
1,407.1	1,320.0
270.0	270.0
1,677.2	1,590.0

### 2-3 Income Statements (Non-Consolidated)

		1st Half			Full-Year				
		FY07		FY08		FY07		FY08	
		Result	Initial Projection	Result	YoY Change	Result	Initial Projection	Updated Projection	YoY Change
		JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln
Revenues		598.1	630.0	716.3	118.2	1,423.1	1,370.0	1,460.0	36.8
Construction		579.7	610.0	673.3	93.5	1,288.7	1,295.0	1,380.0	91.2
(Civil Engineering)		172.0	160.0	199.4	27.4	350.4	315.0	400.0	49.5
(Building Construction)		407.7	450.0	473.8	66.0	938.3	980.0	980.0	41.6
(Japan)		533.7	545.0	588.2	54.5	1,185.5	1,187.5	1,210.0	24.4
(Overseas)		45.9	65.0	85.0	39.0	103.1	107.5	170.0	66.8
Real Estate and Other		18.4	20.0	43.0	24.6	134.4	75.0	80.0	(54.4)
Gross Profit		34.8	34.5	39.0	4.1	71.1	87.0	75.5	4.3
Gross Profit Margin ("GP	M")	5.8%	5.5%	5.4%	(0.4 pts)	5.0%	6.4%	5.2%	0.2 pts
Construction	Gross Profit	30.5	31.0	28.0	(2.4)	52.2	72.0	59.5	7.2
	GPM	5.3%	5.1%	4.2%	(1.1 pts)	4.1%	5.6%	4.3%	0.2 pts
(Civil Engineering)	Gross Profit	13.6	8.0	8.5	(5.0)	18.8	18.0	17.3	(1.5)
	GPM	7.9%	5.0%	4.3%	(3.6 pts)	5.4%	5.7%	4.3%	(1.1 pts)
(Building Construction)	Gross Profit	16.9	23.0	19.4	2.5	33.3	54.0	42.2	8.8
	GPM	4.2%	5.1%	4.1%	(0.1 pts)	3.6%	5.5%	4.3%	0.7 pts
Real Estate and Other	Gross Profit	4.3	3.5	10.9	6.6	18.9	15.0	16.0	(2.9)
	GPM	23.6%	17.5%	25.4%	1.8 pts	14.1%	20.0%	20.0%	5.9 pts
Adjuste	ed Gross Profit 1	5.6	5.6	13.5	7.8	23.0	19.3	20.8	(2.2)
Selling, General and Admir	nistrative Expenses	(33.3)	(32.5)	(33.4)	(0.0)	(66.4)	(66.0)	(67.5)	(1.0)
Operating Income		1.5	2.0	5.5	4.0	4.6	21.0	8.0	3.3
Non-Operating Income - N	et	5.2	1.0	2.8	(2.3)	0.5	1.0	2.0	1.4
Financing		4.6	1.5	2.2	(2.4)	6.4	2.2	3.0	(3.4)
Recurring Profit		6.7	3.0	8.4	1.6	5.1	22.0	10.0	4.8
Extraordinary Profit (Loss)		0.4	0.0	(2.8)	(3.3)	10.8	(2.0)	(5.0)	(15.8)
Income before Income Tax	es	7.1	3.0	5.5	(1.6)	16.0	20.0	5.0	(11.0)
Income Taxes		(5.1)	(3.0)	(1.7)	3.3	(10.1)	(12.0)	(4.0)	6.1
Net Income		2.0	0.0	3.7	1.7	5.8	8.0	1.0	(4.8)

#### 1 "Adjusted Gross Profit"

Adjusted Gross Profit includes dividends from two SPCs (three SPCs for FY07) which are posted as non-operating income on the non-consolidated income statements and gross profit of Kajima Yaesu Kaihatsu Co., Ltd which is a fully consolidated subsidiary.

### 2-4 Supplementary Information (Non-Consolidated)

	FY07	1H / FY08	FY08	
	Result	Result	Updated Projection	Details (Full-Year FY08 projection)
	JPY bln	JPY bln	JPY bln	
Selling, General and Admin. Expenses	66.4	33.4	67.5	
- Payrolls and Related Expenses	31.3	15.4	31.4	
- Other	35.1	18.0	36.1	R&D 9.9, Business Expenses 9.9, Office Expenses 5.9 etc.
	•		•	
Research and Development	9.4	4.2	10.7	
	•		•	
Capital Expenditure <sup>1</sup>	17.1	6.2	12.5	
Depreciation / Amortization <sup>1</sup>	9.0	4.7	9.7	
Interest-bearing Debt	314.2	327.1	370.0	
Loans Guaranteed	80.7	69.9	-	
(Guarantee Commitments)	28.1	23.3	-	

<sup>&</sup>lt;sup>1</sup> The capital expenditure and the depreciation/amortization relate to tangible, intangible fixed assets as well as other investment assets.

## 2-5 Income Statements (Consolidated)

			1st Half				Full-	Year	
		FY07		FY08		FY07	FY07 FY08		
		Result	Initial Projection	Result	YoY Change	Result	Initial Projection	Updated Projection	YoY Change
		JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln
Revenues		815.0	870.0	940.4	125.4	1,894.0	1,890.0	1,940.0	45.9
Construction		732.2	770.0	812.9	80.7	1,599.6	1,640.0	1,700.0	100.3
Real Estate and Other		82.8	100.0	127.5	44.6	294.4	250.0	240.0	(54.4)
Gross Profit		53.0	56.0	61.4	8.4	115.6	132.5	117.5	1.8
Gross Profit Margin ("GPM	l")	6.5%	6.4%	6.5%	0.0 pts	6.1%	7.0%	6.1%	0.0 pts
Construction	Gross Profit	40.6	40.0	38.5	(2.1)	74.5	93.5	83.5	8.9
	GPM	5.6%	5.2%	4.7%	(0.9 pts)	4.7%	5.7%	4.9%	0.2 pts
Real Estate and Other	Gross Profit	12.3	16.0	22.9	10.5	41.0	39.0	34.0	(7.0)
	GPM	14.9%	16.0%	18.0%	3.1 pts	14.0%	15.6%	14.2%	0.2 pts
Selling, General and Admini	strative Expenses	(47.5)	(50.0)	(49.9)	(2.3)	(97.5)	(98.5)	(99.0)	(1.4)
Operating Income		5.4	6.0	11.5	6.0	18.0	34.0	18.5	0.4
Non-Operating Income - Net	i .	9.9	3.0	0.2	(9.6)	11.3	4.0	1.5	(9.8)
Financing		(0.3)	(0.2)	0.1	0.5	(1.2)	(2.0)	(1.4)	(0.1)
Equity in Earnings of Unco Subsidiaries and Affiliates		7.7	1.2	2.2	(5.5)	10.5	2.2	2.8	(7.7)
Recurring Profit		15.3	9.0	11.8	(3.5)	29.4	38.0	20.0	(9.4)
Extraordinary Profit		13.8	4.0	(1.8)	(15.6)	19.9	1.0	(6.0)	(25.9)
Income before Income Taxe and Minority Interests	s	29.2	13.0	9.9	(19.2)	49.3	39.0	14.0	(35.3)
Income Taxes and Minority I	nterests	(4.5)	(8.0)	(3.3)	1.2	(8.6)	(14.0)	(2.0)	6.6
Net Income		24.6	5.0	6.6	(17.9)	40.7	25.0	12.0	(28.7)

### 2-6 Supplementary Information (Consolidated)

	FY07	1H / FY08	FY08		
	Result	Result	Updated Projection	YoY Change	
	JPY bln	JPY bln	JPY bln	JPY bln	
Capital Expenditure <sup>1</sup>	34.5	9.1	25.0	(27.6%)	
Depreciation / Amortization <sup>1</sup>	17.1	9.0	19.0	10.6%	
Interest-bearing Debt	473.8	484.4	530.0	11.9%	
Loans Guaranteed	22.0	23.9			

<sup>&</sup>lt;sup>1</sup> The capital expenditure and the depreciation/amortization relate to tangible, intangible fixed assets as well as other investment assets.

#### PERFORMANCE BY BUSINESS SEGMENT

#### 1H / FY08 Result

	Construction	Real Estate	Other	Adjustments	Total
	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln
Revenues	812.9	81.3	46.1	-	940.4
Inter-company	2.9	0.9	8.0	(11.9)	-
Total Revenues	815.9	82.3	54.1	(11.9)	940.4
Operating Income	(2.0)	14.3	(0.5)	(0.1)	11.5

#### Full-Year / FY08 Updated Projection

	Construction	Real Estate	Other	Adjustments	Total
	JPY bln	JPY bln	JPY bln	JPY bln	JPY bln
Revenues	1,700.0	145.0	95.0	-	1,940.0
Inter-company	6.0	2.0	16.0	(24.0)	-
Total Revenues	1,706.0	147.0	111.0	(24.0)	1,940.0
Operating Income	3.0	15.0	0.5	0.0	18.5

#### **CASH FLOWS**

#### 1H / FY08 Result

	Cash and		
Operating	Investing	Financing	Cash Equivalents
JPY bln	JPY bln	JPY bln	JPY bln
33.7	(13.9)	10.6	127.5

#### Full-Year / FY08 Updated Projection

Cash Flows									
Operating	Investing	Financing							
JPY bln	JPY bln	JPY bln							
(20.0)	(25.0)	50.0							

#### **STAFF NUMBERS**

#### By Business Segment

	Construction	Real Estate	Other	Total
As at	No.	No.	No.	No.
31 Mar 08	11,489	1,159	2,286	14,934
30 Sep 08	12,080	1,214	2,368	15,662
Change	591	55	82	728

#### By Business Entity

	Kajima Corp	Subsidiaries (Japan)	Subsidiaries (Overseas)	Total
As at	No.	No.	No.	No.
31 Mar 08	8,817	3,411	2,706	14,934
30 Sep 08	8,865	3,715	3,082	15,662
Change	48	304	376	728

### 3-1 Japan

		1st Half		Full-Year		As at 30 Sep 08		
		FY08	FY07	FY	′08			D : 0 (T :
		Result	Result	Initial Projection	Updated Projection			Business Summary / Topics
		JPY m	JPY m	JPY m	JPY m			
Taiko Trading Co., Ltd.	Const. Contract Awards	31,277	52,673	70,000	70,000	Total Assets	JPY 62.3 bln	Sale of Building Materials and Equipment / Interior Work
Taiko Trading Co., Etd.	Revenues	70,774	168,414	150,000	140,000			As for the circular transactions the announcement of which was made
	Operating Income	134	311	500	215	Capital	JPY 0.4 bln	on October 21, 2008, extraordinary loss is posted.
(Kajima's ownership: 79.6%)	Recurring Profit	208	416	550	265			
	Net Income	(3,662)	(1,619)	270	(3,660)	Staff Numbers	297	
Kaiima Baad Ca Ltd	Const. Contract Awards	58,879	108,267	99,000	108,000	Total Assets	JPY 75.2 bln	Road Pavement Work / Sale of Asphalt
Kajima Road Co., Ltd.	Revenues	43,975	121,304	123,000	120,000			The year-on-year decreases in earnings reflect cost increases in sale
	Operating Income	(1,335)	1,243	1,200	700	Capital	JPY 4.0 bln	of asphalt.
(Kajima's ownership: 50.5%)	Recurring Profit	(1,332)	1,199	1,000	500			
	Net Income	(870)	376	200	0	Staff Numbers	1,122	
Kaiima Tatamana Saga Kansi	Const. Contract Awards		-	-	-	Total Assets	JPY 11.9 bln	Facility Management
Kajima Tatemono Sogo Kanri Co., Ltd.	Revenues	19,481	40,817	38,810	38,850			
Co., Ltd.	Operating Income	634	1,289	1,270	1,300	Capital	JPY 0.1 bln	
(Kajima's ownership: 100%)	Recurring Profit	657	1,369	1,300	1,335			
	Net Income	309	1,029	710	710	Staff Numbers	1,075	
Chamical Craviting Co. 14d	Const. Contract Awards	11,981	24,077	24,000	24,000	Total Assets	JPY 19.2 bln	Construction Foundation Work
Chemical Grouting Co., Ltd.	Revenues	11,478	24,515	24,500	25,000			
	Operating Income	108	404	480	500	Capital	JPY 0.3 bln	
(Kajima's ownership: 100%)	Recurring Profit	222	401	590	660			
	Net Income	92	352	320	330	Staff Numbers	288	
Kalima Lagging Comparation	Const. Contract Awards	-	5	-	-	Total Assets	JPY 28.3 bln	Leasing / Financing
Kajima Leasing Corporation	Revenues	4,888	10,324	10,000	10,000			
	Operating Income	150	505	390	400	Capital	JPY 0.4 bln	
(Kajima's ownership: 100%)	Recurring Profit	149	502	380	390			
	Net Income	65	382	240	240	Staff Numbers	34	

### 3-1 Japan - continued

		1st Half		Full-Year		As at 30 Sep 08		
		FY08	FY07	FY	′08			
		Result	Result	Initial Projection	Updated Projection			Business Summary / Topics
		JPY m	JPY m	JPY m	JPY m			
Ilya Corporation	Contract Awards	4,794	9,066	9,500	8,500	Total Assets	JPY 3.6 bln	Interior Works
ya co.po.ao	Revenues	3,195	9,517	9,500	8,000			
	Operating Income	62	361	190	195	Capital	JPY 50 m	
(Kajima's ownership: 100%)	Recurring Profit	61	318	180	190			
	Net Income	49	169	92	117	Staff Numbers	146	
Kajima Mechatro Engineering	Contract Awards	5,960	10,061	12,000	11,000	Total Assets	JPY 6.0 bln	Manufacturing of Construction Machinery
Co., Ltd.	Revenues	3,361	8,866	10,600	9,800			
<b>30.</b> , Eta.	Operating Income	54	105	43	116	Capital	JPY 0.4 bln	
(Kajima's ownership: 100%)	Recurring Profit	53	113	40	100			
	Net Income	27	54	4	51	Staff Numbers	143	
Clima-Teq Co., Ltd.	Const. Contract Awards	14,037	12,315	26,500	25,200	Total Assets	JPY 9.6 bln	MEP Work
Cillia-Teq Co., Ltd.	Revenues	8,183	14,718	26,000	21,457			Clima-teq Co., Ltd. acquired Kyowa Kensetsu Kogyo Co., Ltd. on April
	Operating Income	273	428	300	437	Capital	JPY 0.3 bln	1, 2008. The result for FY07 reflects the 15-months-results of Kyowa Kensetsu
(Kajima's ownership: 100%)	Recurring Profit	275	407	288	441			Kogyo Co., Ltd.
	Net Income	369	383	144	491	Staff Numbers	339	
5 Other Consultated	Contract Awards	-	693	-	-	Total Assets	JPY 76.2 bln	
5 Other Consolidated Subsidiaries	Revenues	6,565	12,506	12,797	13,268			
Subsidiaries	Operating Income	1,015	755	1,579	1,965	Capital	JPY 8.5 bln	
	Recurring Profit	794	(15)	896	1,406			
	Net Income	416	(545)	440	675	Staff Numbers	271	
	Contract Awards	126,929	217,157	241,000	246,700	Total Assets	JPY 292.7 bln	
	Revenues	171,900	410,981	405,207	386,375			
Total	Operating Income	1,095	5,401	5,952	5,828	Capital	JPY 14.5 bln	
Total	Recurring Profit	1,087	4,710	5,224	5,287	Pro		
(Japan)	Net Income before minority interests	(3,205)	581	2,420	(1,046)			
	Net Income	(2,004)	734	2,328	(216)	Staff Numbers	3,715	

3-2 Overseas

Overseas subsidiaries and affiliates: Building Construction Projects / Real Estate Development

Kajima Corporation: Civil Engineering Projects

		1st Half		Full-Year		As at 30 Sep 08		
		FY08	FY07	FY	′08			D : 0 /T :
		Result	Result	Initial Projection	Updated Projection			Business Summary / Topics
		JPY m	JPY m	JPY m	JPY m			
	Const. Contract Awards	34,287	56,046	134,980	91,210	Total Assets	JPY 172.7 bln	Construction / Real Estate Development in North America / Hawaii
Kajima U.S.A. Inc. ("KUSA")	Revenues	79,945	162,645	171,370	152,940			The sales of real estate projects, mainly distribution warehouse development conducted by IDI, are to be postponed due to global
	Operating Income	(106)	4,745	3,020	(620)	Capital	US\$ 5 m	financial turmoil and slowdown in real estate markets.
(Kajima's ownership: 100%)	Recurring Profit	620	10,760	7,780	2,190			
	Net Income	4,192	9,396	5,500	2,910	Staff Numbers	1,049	
Valima Oversess Asia	Const. Contract Awards	64,234	74,210	69,570	70,870	Total Assets	JPY 77.4 bln	Construction / Real Estate Development in Asia
Kajima Overseas Asia Pte. Ltd. ("KOA")	Revenues	27,408	38,843	67,050	65,060			A high level of new contract awards is achieved in FY08 again
rte. Ltd. ( NOA )	Operating Income	1,549	2,484	3,650	3,080	Capital	S\$ 230 m	because of big project order in Singapole.  The recurring profit is lowered due to foreign exchange losses. (posted
(Kajima's ownership: 100%)	Recurring Profit	(1,317)	4,635	3,530	1,590			as non-operating expenses)
	Net Income	(1,905)	15,955	2,150	320	Staff Numbers	1,646	
Kaiima Eurana B.V. (IIKEII)	Const. Contract Awards	8,003	21,331	15,490	11,920	Total Assets	JPY 31.0bln	Construction / Real Estate Development in Europe
Kajima Europe B.V. ("KE") Kajima Europe UK Holding	Revenues	22,854	25,705	36,970	27,960			Real estate sale in London is contributed to the increase in operaing
Ltd. ("KEUKH")	Operating Income	3,543	(2,329)	2,450	1,820	Cap. (KE)	₡ 286 m	income. In July, we have established Kajima Europe Ltd. in U.K., a wholly-
Eta: ( NEOKIT)	Recurring Profit	3,922	103	2,520	2,140	Cap. (KEUKH)	£ 141 m	owned subsidiary which serves as our new European headquarters.
(Kajima's ownership: 100%)	Net Income	4,140	4,131	3,160	2,690	Staff Numbers	260	
Chung I u Construction	Const. Contract Awards	6,285	11,408	16,480	14,600	Total Assets	JPY 12.2 bln	Construction in Taiwan
Chung-Lu Construction Co., Ltd.	Revenues	7,495	16,271	19,020	15,250			
00., Ltd.	Operating Income	282	276	930	840	Capital	NT\$ 0.3 bln	
(Kajima's ownership: 100%)	Recurring Profit	304	388	960	880			
	Net Income	192	266	720	660	Staff Numbers	127	
	Const. Contract Awards	112,811	162,996	236,530	188,620	Total Assets	JPY 294.6 bln	-
	Revenues	137,702	244.932	294.430	261,230	Total Addots	0. 1 204.0 DIII	(The total include financial performance of unconsolidated overseas
Total	Operating Income	5.265	5,180	10,060	5,120			subsidiaries and affiliates accounted for using equity method.)
(Overseas)	Recurring Profit	3,480	15,885	14,800	6,750			
	Net Income	6,561	31,478	11,540	6,680	Staff Numbers	3,082	
	NOTHIOTHE	0,501	31,470	11,040	0,000	Clair Numbers	3,062	

Exchange rates: US\$= JPY106.42 JPY114.15 JPY100.00 JPY95.00