

## IR Activities

Based on our Policy for Constructive Dialogue with Stockholders, we strive to proactively disclose information and promote constructive dialog on business performance, medium- to long-term management policy, ESG, and other topics through financial results briefings, individual interviews, and other opportunities.

The opinions of stockholders and investors obtained through dialogue are reported regularly, in a timely manner, and appropriately to the Board of Directors and the Management Committee, and are reflected in improvements in management and investor relations (IR) activities.

► For more information on stakeholder engagement, see the following web page.  
[https://www.kajima.co.jp/english/sustainability/stake\\_holder/engagement/index.html](https://www.kajima.co.jp/english/sustainability/stake_holder/engagement/index.html)

### Record of major IR activities

Activities	Number of meetings in FY2022	Number of meetings in FY2023	Status of activities
Individual dialogue with institutional investors and securities analysts	215	311	The executive officer in charge of the Corporate Planning Department and the investor relations division take the lead in individual dialogues, including dialogue specific to ESG topics.
(Institutional investors in Japan)	(106)	(124)	
(Institutional investors outside Japan)	(73)	(152)	
(Securities firms)	(36)	(35)	
Financial results briefing for institutional investors and securities analysts	4	4	Financial results briefings attended by the President and directors and executive officers in charge of business divisions, finance, and the Corporate Planning Department were held at the end of the second quarter and at the end of the fiscal year. Financial results briefings attended by the director in charge of finance and the executive officer in charge of the Corporate Planning Department were held at the end of the first and third quarters.
Small meetings with institutional investors and securities analysts	1	1	Meetings attended by the President, the director in charge of finance, and the executive officer in charge of the Corporate Planning Department were held. They engaged in dialogues with six analysts in FY2022 and seven institutional investors in Japan in FY2023.
Tours and briefings on individual business areas for institutional investors and securities analysts	0	1	A tour to the Nishichofu Complex at the Kajima Technical Research Institute was held in FY2023. The executive officer who is the director of the Kajima Technical Research Institute and the executive officer in charge of civil engineering technology engaged in dialogue with 15 institutional investors and securities analysts.
Individual dialogue with institutional investors' voting right exercisers, and others	18	17	In addition to the executive officer in charge of the Corporate Planning Department, relevant directors, executive officers, and the investor relations division attend the meetings and engage in regular dialogue as part of Shareholder Relations.
Conferences sponsored by securities firms	2	3	The investor relations division participated in conferences for institutional investors outside Japan.

### Participation in initiatives



### External recognition



FTSE4Good



FTSE Blossom Japan Index



FTSE Blossom Japan Sector Relative Index

2024 CONSTITUENT MSCI NIKONKABU ESG SELECT LEADERS INDEX

2024 CONSTITUENT MSCI JAPAN EMPOWERING WOMEN INDEX (WIN)

